

Our EXPERTS

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Foreign Trade Consultant	

Business Partner of **foreign trade consultancy** at LCA Abogados y Consultores S.C.

- Graduated as a public accountant from the University of Guanajuato.
- Studied a Masters in Tax Law specializing in Foreign Trade and Tax Planning, and has an MBA specialized in Foreign Trade, both from the University of Guanajuato.
- Has a Law degree from the Valle de México University (UVM) Campus Queretaro.
- Certified in International Taxation from ITAM and Harvard University.
- Has extensive specialized consultancy and teaching experience in foreign trade. Is an expert in: tax defense law, foreign trade audits, customs and tax-customs related issues.
- Certified as Ontological Team and Organizational Achievement Coach.
- Professor of international trade and customs at several universities including the University of Guanajuato, and ITESM Campus Queretaro and the University of Celaya.
- Co-author of the Certificate in Legal Aspects of Foreign Trade at the ITESM Campus Leon.
- Academic program Co-author for Supply Chain Security at ITESM Campus Querétaro.
- An instructor in the Purchasing Management and Supply Chain certificate offered by the International Competitiveness Centre of ITESM Campus Querétaro in collaboration with the World Commerce Organization (WCO) in 2010.
- Has taken part in supply chain security and Foreign Trade affairs forums as a speaker, worldwide.
- Certified BASC International Auditor and expert on international and national Supply Chain Security Programs.
- Has trained and kept updated, nationwide, companies in the area of Foreign trade.
- Has developed Supply Chain Security audits in a diverse range of companies throughout the Americas.
- Is secretary of the Administration Board of INDEX Querétaro.

Ana López del Castillo

Business Partner of **Legal Services**
at LCA Abogados y Consultores S.C.



- Holds a Law degree from the University of Guanajuato.
- Has studied a Masters in Tax Law at the University of Celaya and has specialized in Constitutional Law and Legal Protection at the Universidad Autónoma de Querétaro.
- Has studied a Masters in Corporate Law from the Anahuac University Campus Queretaro.
- Has undertaken postgraduate studies in Interpretation and Legal Reasoning.
- Certified in Litigation, Tax and Administrative Law, Legal Aspects of International Trade, Intellectual Property, Dispute Settlement by WCO; Practiced Federal Law in Protection of Personal Data, Access Rights of rectification, cancellation and personal data opposition.
- Over sixteen years of professional experience in litigation, specialized consulting and law initiatives in Foreign Trade, Fiscal and Administrative Laws. Currently develops consulting matters in Personal Data Protection.
- Professor at the UVM, on: International Economic Structures in Foreign Trade, Advanced seminar in Customs Operations, Economic and Tax Law. Professor of Tax Law, Litigation & Customs Law at the University of León.
- Has been at the ITESM, and the Universidad Autónoma de Querétaro, as speaker on topics regarding Offences and Penalties in Foreign Trade and verification audits for Mexican Tax Ministry and Administrative Authorities.



Gerardo Vázquez Lagunes

Business **Partner** of Customs Operations
at LCA Abogados y Consultores S.C.

- Holds a degree in International Business from the University of Guanajuato.
- Completed his Masters in Tax from the University of Guanajuato.
- Currently studying for a degree in Industrial Engineering at the UVM Campus Queretaro.
- Expert in customs clearance, special customs operations, virtual operations, and regularization of goods.
- Consultancy expert for foreign trade issues.
- Is an expert in Annex 24 compliance obligations, the textiles industry, rules of origin and customs procedures, value of goods, and foreign trade Tax fees.
- Is an expert in the terminal aeronautical and automotive industry and Foreign Trade operations where he has provided services to various multinational companies. Is also an experienced manager of foreign trade and coordinator in logistics.



Rodrigo Paulín Avalos

Business Partner of **Legal Services**
at LCA Abogados y Consultores S.C.

- Holds a Law degree from the Universidad Autónoma de Querétaro.
- Completed his Masters in Customs Law at La Salle University.
- Trained in and wrote a Thesis on Tax Jurisprudence, Administrative matters and on the IT Systems of the Federal Judiciary power.
- Has obtained certificates in Customs Operations from the ITESM Campus Leon and in the Aerospace Industry from the ITESM campus, Queretaro.
- Has Over 10 years of experience in Tax, Customs and Administrative defense law.
- Litigant and consultant on Foreign Trade, Tax and Administrative Law affairs.
- Has taught Customs Law at university level and lectures in the areas of Legal Framework of Foreign Trade, and Customs Law.
- Has a diploma in Management Skills for High Performance Executive.



Ernesto Pérez Romero

Business Partner in the **Foreign Trade Consultancy area** at LCA Abogados y Consultores S.C.

- Holds a degree in International Business from UCO.
- Certified in Customs Operations from ITESM Campus Leon.
- Holds diverse certifications in Management Communication and Business Development Teams, as well as Management Skills.
- Has over 11 years of diverse experience as a business consultant in Foreign Trade and Customs, developed primarily in a wide range of manufacturing sectors: automotive, aerospace, electrical and electronics, food, and export services.
- Consultancy expert in international trade agreements, tariff preferences, rules of origin, drawback procedure and audits of origin done by foreign authorities.
- BASC Internal Auditor in Supply Chain Security and consulting support related to NEEC / C-TPAT / BASC.
- Has provided training on various topics related to foreign trade, customs operations and quality systems.



Sergio Cázares Díaz

Business **Partner** of Customs Operations at LCA Abogados y Consultores S.C.

- Holds a degree in International Business from UCO.
- Holds a Law degree from UVM.
- Certified in both Customs Operations from ITESM campus León and the Aeronautical Industry from ITESM Campus Querétaro.
- Operation and administrative manager in the VLCA Customs' Agency office, Laredo-Nuevo Laredo, Mexico.
- Operational consulting expert for customs agency and transportation of goods.
- Holds a certificate in Management Skills.
- Has over 12 years' experience as a consultant, specializing in customs tariff classification and is a strong personnel trainer legal-technical customs and foreign trade operations.

Gustavo Acero Rodríguez

Legal Services Manager at LCA Abogados y Consultores S.C.

- Holds a Law degree from Universidad Nacional Autónoma de México (UNAM).
- Completed a Master's Degree in Tax Law from the University of Celaya.
- Has over 35 years of professional experience in finance and administration.
- Served as a Judge and other legal positions for 14 years in the, Tax Federal Court.
- Has the roles of litigator, consultant and expert in the areas of Foreign Trade, tax and Administrative Law at LCA Abogados y Consultores SC.
- Has been a lecturer, for the Masters in Tax, in the Faculty of Administrative Sciences at the University of Guanajuato, giving the lectures on Legal defense, Tax and Administrative jurisprudence, seminars on tax defense, as well as Administrative Procedure, Media Legal Defense for Foreign Trade, and Administrative Law.
- Lecturer the area of General Theoretical Aspects of Process in the Courts of Administrative law and Administrative Procedure for the Administrative Law with focus on Administrative Justice course, coordinated by the Institute of Administrative Judiciary Court of Administrative Litigation of the State of Guanajuato.
- Was director of the Law School at the University of Celaya where he also developed the general academic program and the academic program for the Masters in Tax Law.
- Active member of the Barra Queretana Colegio de Abogados, A.C.



José Manuel Reyes Ortega

Supply Chain Security Manager at LCA Abogados y Consultores S.C.

- Holds a degree in International Business from ITESM Campus Querétaro.
- Is currently studying for a master's degree in Business Development and entrepreneurship at ITESM Campus Querétaro.
- Certified International BASC auditor (Business Alliance for Secure Commerce). C-TPAT training by Global Trade Academy.
- Has obtained certification in Purchasing and Supply Chain Management by ITESM and World Commerce Organization (WCO).
- His experience is centered around the implementation of supply chain security systems for international companies in the areas of: Automotive, aeronautical, electronics, and the chemistry industry among others.
- Has been a Co-author and lecturer for the Master of Supply Chain Security at ITESM Campus Querétaro since 2012.
- Instructor of the Supply Chain Security Module offered by the Anahuac University Campus Querétaro.
- Instructor for workshops and speaker at conferences nationwide in supply chain.

Michel Monterd Ceballos

Foreign Trade Consultancy Manager at LCA Abogados y Consultores S.C.

- Holds an International Relations Degree from Universidad Autónoma of Puebla.
- Has extensive experience in foreign trade consulting, auditing and fixed assets legal compliance, goods catalogs creation, model creation and updating of foreign trade processes, based upon the Sarbanes - Oxley (SOX) methodology.
- Has been project supervisor for various national and multinational. companies in the areas of: rules of origin, compliance to obligations, foreign trade audits , fixed assets control, data analysis for obtaining tax amnesty 2013, coordinating and monitoring shipments nationwide (logistics).
- Holds a Certificate in Traffic Management and Customs.
- High Performance Executive Certification.
- Certified BASC Internal Auditor and related consulting support NEEC / C-TPAT / BASC.
- Has studied as a Logistics Coordinator using the United Nations Model 2006 UAP model.





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